



COURSE OUTLINE: SCM301 - PURCHASING

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Approved: Bob Chapman - Dean

Course Code: Title	SCM301: PROFESSIONAL PURCHASING
Program Number: Name	2184: SUP CHAIN MGT-EMERG
Department:	BUSINESS/ACCOUNTING PROGRAMS
Academic Year:	2025-2026
Course Description:	The course explores the purchasing cycle including supply management and commodity strategy, supplier qualification, selection, and management. Students will also learn why performance metrics are critical to purchasing performance. Students will gain insight into the role of a professional purchaser, including purchasing strategy, best practices and applying ethics to the function.
Total Credits:	3
Hours/Week:	3
Total Hours:	42
Prerequisites:	There are no pre-requisites for this course.
Corequisites:	There are no co-requisites for this course.
Vocational Learning Outcomes (VLO's) addressed in this course:	2184 - SUP CHAIN MGT-EMERG
Please refer to program web page for a complete listing of program outcomes where applicable.	VLO 1 Examine the connections between strategic objectives, stakeholder expectations, and supply chain design, functions, processes and roles, to guide decision-making, problem-solving and coordination of tasks
	VLO 2 Determine the value added and financial implications of supply chain decisions and design on overall business profitability, efficiency and stakeholder satisfaction
	VLO 3 Ensure supply chain activities and transactions are compliant with relevant legal, regulatory and contractual obligations, and industry and organization standards and policies for quality, health, safety, accountability, social and environmental responsibility
	VLO 5 Contribute to the acquisition and sale of goods, services and materials in accordance with best practices and public and private sector stakeholder expectations across a variety of industries
	VLO 6 Contribute to the strategic planning and scheduling of material requirements, resource allocation and inventory for efficient production and fulfillment of customer orders and returns
	Essential Employability Skills (EES) addressed in this course:
Course Evaluation:	Passing Grade: 50%,



A minimum program GPA of 2.0 or higher where program specific standards exist is required for graduation.

Books and Required Resources:

Open Educational Resources

Course Outcomes and Learning Objectives:

Course Outcome 1	Learning Objectives for Course Outcome 1
Strategic sourcing in professional purchasing refers to a systematic, data-driven approach to acquiring goods and services that aligns with an organization's long-term goals.	1.1 Evaluate procurement data to identify sourcing opportunities and cost-saving potentials 1.2 Investigate supplier markets to assess trends, risks, and competitive dynamics 1.3 Create sourcing plans that align with organizational goals, considering cost, quality, risk, and sustainability
Course Outcome 2	Learning Objectives for Course Outcome 2
Source to pay is an end-to-end process in procurement that covers everything from identifying a need for goods or services to making the final payment to the supplier.	2.1 Identify and describe each stage of the S2P cycle, from sourcing to payment, using real-world examples 2.2 Practice writing contract clauses and simulate negotiation scenarios to balance risk and value 2.3 Explore and apply e-procurement platforms, spend analytics tools, and contract management systems
Course Outcome 3	Learning Objectives for Course Outcome 3
Supplier selection and evaluation ensures that an organization partners with suppliers who can deliver the best value in terms of cost, quality, reliability, and strategic alignment.	3.1 Create and apply evaluation frameworks to assess supplier capabilities and alignment with organizational goals 3.2 Use real or simulated data to evaluate supplier performance
Course Outcome 4	Learning Objectives for Course Outcome 4
Sustainable procurement - Sustainable procurement is the practice of integrating environmental, social, and economic considerations into purchasing decisions. It ensures that the goods and services an organization buys not only meet its needs but also contribute positively to society and minimize environmental impact.	4.1 Assess sourcing and procurement decisions for environmental and social impact 4.2 Analyze the lifecycle impact of purchased goods and services 4.3 Design a sustainable procurement policy 4.4 Engage in ethical decision-making scenarios
Course Outcome 5	Learning Objectives for Course Outcome 5
Spend analysis and performance metrics help	



	organizations make informed decisions, optimize supplier relationships, and improve overall procurement efficiency.	5.1 Use procurement analytics to identify trends, inefficiencies, and opportunities for cost savings 5.2 Design and use scorecards to assess supplier delivery, quality, and compliance over time
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Evaluation Process and Grading System:

Evaluation Type	Evaluation Weight
Assignments and Case Studies	30%
Final Exam	30%
Final Project	20%
Midterm	20%

Date: December 17, 2025

Addendum: Please refer to the course outline addendum on the Learning Management System for further information.